

## A-ARM LABOR SAVINGS / JUSTIFICATION

Labor savings using the automatic **A-ARM** compared to a semi-automatic machine:

Loads/Day	Attach & Cut Film (min)	Mins/Hr	Days/Year	Hourly Rate	Annual Savings
25	X 2.5 ÷	60	X 260	X \$15	= \$4,056.00
50	X 2.5 ÷	60	X 260	X \$15	= \$8,112.00
75	X 2.5 ÷	60	X 260	X \$15	= \$12,168.00

Labor savings using the automatic **A-ARM** compared to handwrapping:

Loads/Day	Avg wrapping time (min)	Mins/Hr	Days/Year	Hourly Rate	Annual Savings
25	X 3.5 ÷	60	X 260	X \$15	= \$5,655.00
50	X 3.5 ÷	60	X 260	X \$15	= \$11,349.00
75	X 3.5 ÷	60	X 260	X \$15	= \$17,043.00

Justification compared to a semi-automatic machine:

Average powered pre-stretch semi-automatic sell price	\$ 8,500.00
Full list price of the <b>A-ARM</b>	\$ 10,990.00
Difference	\$ 2,490.00

Compared to a semi-automatic machine at only 25 loads per day the annual labor savings is \$4,056.

The labor savings pays for the cost difference between a semi-automatic machine and the fully automatic **A-ARM** in **less than 8 months!**

Justification compared to handwrapping:

Average annual film savings by using powered pre-stretch	\$ 2,600.00
Annual labor savings at 25 loads per day	\$ 5,655.00
Total annual savings	\$ 8,255.00
Full list price of the <b>A-ARM</b>	\$ 10,990.00

When you compare the automatic **A-ARM** to handwrapping and add the annual film savings based on using a powered pre-stretch film carriage, the film savings plus the labor savings will **pay for the entire cost of the automatic A-ARM in less than 16 months!**

PLUS the fully automatic **A-ARM** eliminates safety concerns with:

- having to bend over to attach and cut the film
- having to walk in circles when handwrapping
- having to worry about tripping on loose film tails

Use this link to watch a video on the unique fully automatic **A-ARM**:

[The Switch A-Arm](#)