



2020-2021 Model Year MSRP

Model	2021 MSRP ¹	2021 F SPORT MSRP ¹	2020 MSRP ¹	2020 F SPORT MSRP ¹
LS 500	--		FWD: \$75,450 AWD: \$78,670	FWD: \$81,450 AWD: \$84,670
LS 500h	--		FWD: \$80,010 AWD: \$83,230	--
LS 500 Inspiration Series	--		FWD: \$97,665 AWD: \$100,865	--
LC 500	\$92,950		--	--
LC 500h	\$97,510		--	--
LC 500 Inspiration Series	--		\$103,080	--
LC 500 Convertible	\$101,000		--	--
LC 500 Convertible Inspiration Series	\$119,800		--	--
GS 350	--		FWD: \$51,395 AWD: \$51,065	FWD: \$52,760 AWD: \$54,505
GS F	--		\$85,010	--
GS 350 Black Line				FWD: \$53,410 AWD: \$55,155
RC 300	FWD: \$42,120 AWD: \$44,810	FWD: \$46,590 Black Line SE: \$48,735 AWD: \$48,765 Black Line SE: \$50,910	--	--
RC 350	FWD: \$45,050 AWD: \$47,215	FWD: \$49,520 Black Line SE: \$51,665 AWD: \$51,130 Black Line SE: \$53,275	--	--
RC F	\$65,875	--	--	--
RC F Fuji Speedway Special Edition	\$96,675	--	--	--
ES 350	\$39,900 Luxury: \$45,100 Ultra Luxury: \$48,900	\$45,700 Black Line SE: \$46,550	--	--
ES 250 AWD	\$39,900 Luxury: \$45,100 Ultra Luxury: \$48,900	\$45,700		
ES 300h	\$41,810 Luxury: \$47,010 Ultra Luxury: \$50,810		--	--



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Model	2021 MSRP ¹	2021 F SPORT MSRP ¹	2020 MSRP ¹	2020 F SPORT MSRP ¹
IS 300	--		RWD: \$38,560 AWD: \$41,010	--
IS 350	--		RWD: \$42,180 AWD: \$44,345	--
LX 570 (3-row)	\$91,580 Inspiration Series: \$99,310		--	--
LX 570 (2-Row)	\$86,580		--	--
GX 460	\$53,100 Luxury: \$64,365		--	--
RX 350	FWD: \$45,070 AWD: \$46,470	FWD: \$48,550 AWD: \$49,950	--	--
RX Black Line		FWD: \$49,235 AWD: \$50,635 Hybrid: \$51,885		
RX 350 F SPORT Handling	--	FWD: \$50,950 AWD: \$52,350	--	--
RX 450h AWD	\$47,720	\$51,200 Handling: \$53,520	--	--
RX 350L	FWD: \$47,900 AWD: \$49,300 Luxury FWD: \$53,900 Luxury AWD: \$55,300	--	--	--
RX 450hL AWD	\$51,110 Luxury: \$57,110	--	--	--
NX 300	FWD: \$37,510 AWD: \$38,910 Luxury: \$43,960 AWD Luxury: \$45,360	F SPORT: \$39,610 F SPORT AWD: \$41,010	--	--
NX 300h AWD	\$40,060 Luxury: \$46,510	F SPORT Black Line: \$46,810	--	--
UX 200	--	--	\$32,300 Luxury: \$37,500	\$34,300
UX 250h	--	--	\$34,500 Luxury: \$39,700	\$36,500

¹ Does not include \$1,025 DPH (Sedan/SUV).

² Does not include \$1,295 DPH (Large SUV).