



2020-2021 Model Year MSRP

Model	2021 MSRP <sup>1</sup>	2021 F SPORT MSRP <sup>1</sup>	2020 MSRP <sup>1</sup>	2020 F SPORT MSRP <sup>1</sup>
LS 500	--		FWD: \$75,450 AWD: \$78,670	FWD: \$81,450 AWD: \$84,670
LS 500h	--		FWD: \$80,010 AWD: \$83,230	--
LS 500 Inspiration Series	--		FWD: \$97,665 AWD: \$100,865	--
LC 500	\$92,950		--	--
LC 500h	\$97,510		--	--
LC 500 Inspiration Series	--		\$103,080	--
LC 500 Convertible	\$101,000		--	--
LC 500 Convertible Inspiration Series	\$119,800		--	--
GS 350	--		FWD: \$51,395 AWD: \$51,065	FWD: \$52,760 AWD: \$54,505
GS F	--		\$85,010	--
GS 350 Black Line				FWD: \$53,410 AWD: \$55,155
RC 300	FWD: \$42,120 AWD: \$44,810	FWD: \$46,590 Black Line SE \$48,735  AWD: \$48,765 Black Line SE \$50,910	FWD: \$41,295 AWD: \$43,985	--
RC 350	FWD: \$45,050 AWD: \$47,215	FWD: \$49,520 Black Line SE \$51,665  AWD: \$51,130 Black Line SE \$53,275	FWD: \$44,225 AWD: \$46,390	--
RC F	\$65,875		\$64,900	--
RC F Fuji Speedway SE	\$96,675			
ES 350 / ES 250 AWD	\$39,900 Luxury: \$45,100 Ultra Luxury: \$48,900	\$45,700 Black Line SE (FWD): \$46,550	\$39,900 Luxury: \$42,755 Ultra Luxury: \$43,750	\$44,635
ES 300h	\$41,810 Luxury: \$47,010 Ultra Luxury: \$50,810		\$41,810 Luxury: \$44,665 Ultra Luxury: \$45,660	--
IS 300	--		RWD: \$38,560	--



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			AWD: \$41,010	
IS 350	--		RWD: \$42,180 AWD: \$44,345	--
LX 570 (3-row)	\$91,580 Inspiration Series: \$99,310		--	--
LX 570 (2-Row)	\$86,580		--	--
GX 460	\$53,100 Luxury: \$64,365		--	--
RX 350	--		FWD: \$44,150 AWD: \$45,550	FWD: \$47,950 AWD: \$49,350
RX 350 F SPORT Performance	--		--	FWD: \$50,350 AWD: 51,750
RX 450h AWD	--		\$46,800	\$50,600 Performance: \$52,920
RX 350L	FWD: \$47,900 AWD: \$49,300 Luxury FWD: \$53,900 Luxury AWD: \$55,300		--	--
RX 450hL AWD	\$51,110 Luxury: \$57,110		--	--
NX 300	FWD: \$37,510 AWD: \$38,910 Luxury: \$43,960 AWD Luxury: \$45,360	F SPORT: \$39,610 F SPORT AWD: \$41,010	--	--
NX 300h AWD	\$40,060 Luxury: \$46,510	F SPORT Black Line: \$46,810	--	--
UX 200	--		\$32,300 Luxury: \$37,500	\$34,300
UX 250h	--		\$34,500 Luxury: \$39,700	\$36,500

<sup>1</sup> Does not include \$1,025 DPH (Sedan/SUV).

<sup>2</sup> Does not include \$1,295 DPH (Large SUV).