

Direct Recruiters has been recognized as the relationship-focused search firm that assists Label converters and their suppliers with recruiting, acquiring and retaining high-impact talent for mission-critical positions. We have been a trusted partner for some of the most progressive companies in the industry.



The Label & Narrow Web market is a \$19.2 billion industry and is well positioned for long-term growth. In the past year alone, we've seen big technology developments and attention grabbing applications. As a result, label converters and their suppliers are laser-focused on customer needs by creating more efficient, profitable, and sustainable business models.

Continued growth will require that you locate and land the right talent in order to keep pace and stay competitive. And that's what we do best. Direct Recruiters, Inc. (DRI) is a well-respected search firm specializing in the Label & Narrow Web Industry. We offer contingent and engagement fee recruiting services to find the right talent that can make a difference in your organization.

DRI serves the following industries and vertical markets on a regional, national, and international basis:

- Label Converters
- Ink & Pre-Press Consumables
- Printing Presses and Related Equipment
- Label Application Equipment
- Adhesives
- Foils
- Software
- Films
- Coatings
- Paper

The DRI executive search team is comprised of Senior Recruiters and Research Associates who have a thorough understanding of the Labels industry, current job market, and what it takes to fill an open position. On a daily basis, we are in contact with executive management and hiring authorities looking to recruit and hire top industry professionals including:

- C-Level
- VP Level
- Directors
- Managers
- Engineers
- Technical
- Operations
- Sales
- Marketing



For more information, please contact:
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[View the DRI Flexible Packaging Practice Area Page](#)

[View the DRI Plastics Practice Area Page](#)

Here's what clients had to say about Dan Miller and team:

"Dan is very diligent in his search to find the right candidate for the position. His follow up skills are tremendous and he keeps the process moving forward which is important when today's work environment has us all managing multiple tasks and it is easy to lose focus of some of the minor details that are important to the overall success of finding the correct candidate."

Wayne T. Long, VP Sales- National Account Management



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