



Consumer & Professional Technologies

Direct Recruiters has been recognized as the relationship-focused search firm that assists Consumer & Professional Technologies organizations with recruiting, acquiring and retaining high-impact talent for mission-critical positions. We have been a trusted partner for some of the most progressive companies in the industry.



The growth of the Consumer & Professional Technologies Industries can be attributed to many factors such as the increasing demands of consumers for convenience, comfort, entertainment, safety, and energy savings. To meet these needs, large number of manufacturers are updating and expanding their product portfolios.

By 2020, more than 34 billion internet-connected devices will be installed globally - that's more than 4 devices for every human on earth. This IoT explosion will change our homes, transportation, work, and even our cities.

The DRI Consumer & Professional Technologies team is led by, Leo Golubitsky, a Senior Recruiter, who spent 20 years in the Consumer & Professional Technology Industry, and has a uniquely thorough understanding of the industry and current job market. On a daily basis, we are in contact with executive management and hiring authorities looking to hire top professionals in the areas below:

Core Competencies:

- Consumer Products
- Control Systems
- Smart Home
- Audio/Video
- Home Theater
- Digital Signage
- Digital Connectivity
- Cabling & Structured Wiring
- Surge & Power
- Alarm & Fire Systems
- CCTV
- Access Control
- IoT
- Embedded Systems
- Microprocessors
- Digital Signal Processing
- Circuit Boards
- Wireless Networking
- Z-Wave
- Zigbee
- Manufacturers
- Distributors
- System Integrators
- Manufacturer Representatives

Functional Occupations:

- C-Suite Executive Management
- Business Development
- Regional/Territory Sales
- Channel Management
- Product Marketing
- Customer Service
- Sales Engineering
- HR and Administrative
- Product Development & Engineering
- Product Management
- Applications Engineering and Technical Trainers
- Technical Support
- Field Technicians
- Project Management
- Programmers

For more information, please contact:

Leo Golubitsky, Executive Recruiter  
440-991-1063 • [lgolubitsky@directrecruiters.com](mailto:lgolubitsky@directrecruiters.com) • [www.directrecruiters.com](http://www.directrecruiters.com)





**Leo Golubitsky**  
Executive Recruiter  
440-991-1063  
lgolubitsky@directrecruiters.com

Leo Golubitsky brings with him 20 years of successful, award winning experience in the Consumer Electronics Industry, being recognized both locally and nationally for Excellence. He is focused on using this experience to help Clients and Candidates find the best organizational fit.



**Robert Cohn**  
Managing Partner  
440-996-0595  
rcohn@directrecruiters.com

Robert Cohn, Managing Partner at DRI has over ten years of experience in the recruiting industry. He has been a vital contributor to the placement of exceptional talent in client companies within the Electrical, Industrial, Sensors & Controls, Robotics, Packaging, and Material Handling industries.



**Jerry Falcon**  
Research Manager  
440-996-0053  
gfalcon@directrecruiters.com

Jerry Falcon is an important part of the team, serving as a resource of research knowledge, manages databases, and sources job orders. He excels in research management with his strong analytical skills.

**Here's what clients and candidates have to say about Leo Golubitsky and team:**

*"Trying to hire for our company is a challenging thing; the DRI team has consistently given us good candidates and helped in finding people who are not necessarily finding us. I was happy that not only were they engaged and consistently sending over resumes, but also gave me extra background on the candidate to supplement the resume. The DRI team also helped in arranging meetings and calls which is helpful being on the road and traveling so often. Overall, I have been happy with DRI."*

Eric Langhorst

Western Zone Manager  
WAGO

*"Leo is an incredible recruiter who genuinely has his clients' best interests at heart. During the course of my job search Leo was resourceful, hard-working, technically inclined, and incredibly supportive throughout the process. I feel fortunate to have crossed paths with Leo and would recommend him / DRI to anyone considering new career opportunities."*

T.S. - Candidate

**Direct Recruiters, Inc. has been recognized with many awards, both locally and nationally, including:**



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