



Healthcare  
Technology

Direct Recruiters has been recognized as the relationship-focused search firm that assists Healthcare Information Technology (IT) organizations with recruiting, acquiring and retaining high-impact talent for mission-critical positions. We have been a trusted partner for some of the most progressive companies in the industry.



Direct Recruiters specializes in recruiting, staffing, search and consulting solutions for the Healthcare Information Technology (IT) Industry. We deliver qualified candidates quickly and professionally.

As an executive search firm, Direct Recruiters works with renowned companies that focus on the following areas:

- EMR (Electronic Medical Record)
- Pharmacy Automation
- HIS (Hospital Information System)
- Clinical Software
- Enterprise Content Management / Practice Management
- Patient Flow / Hospital Throughput
- Web Portal Systems
- Lab Systems
- Healthcare Consultants
- HIE (Healthcare Information Exchange)
- Cardiovascular Systems
- Mobile Wellness Platforms
- Transcription/Dictation
- Clinical Decision Support
- Imaging – PACS/RIS/CVIS
- EDIS (Emergency Department Information Systems)
- Enterprise Image Management
- Integration
- Business Intelligence
- Scheduling Systems
- E-Prescribing
- Payer
- Workforce Management
- Single Sign On
- Clinical Order sets / Clinical Decision Support
- HIM (Healthcare Information Management) / Release of Information
- ERP (Enterprise Resource Planning)
- Perioperative / EDIS
- CPOE (Computerized Physician Order Entry)
- Management Consultant
- Revenue Cycle
- Patient Access / Registration / Revenue Cycle
- Coding / Charge Capture
- NLP
- Telemedicine
- Hospital Throughput
- Enterprise Imaging
- Prescriptive Analytics
- ALARM Management
- Patient Pay Analytics
- Patient Engagement
- Clinical Quality Reporting
- Charge Capture
- Care Coordination
- Population Health
- Continuous Quality Improvement
- Clearinghouse

The DRI team is comprised of Healthcare IT Senior Recruiters and Research Associates who have a thorough understanding of the Healthcare IT industry and current job market. On a daily basis, we are in contact with executive management, hiring authorities, and human resource managers looking to fill open positions with top professionals.

- CXO
- VP of Clinical Informatics
- VP Sales
- VP Professional Services
- VP Engineering
- VP Operations
- Sales Manager
- Project Manager
- Sales Representative
- Pre & Post Sales Support
- VP of Product Management
- Product Owner
- Account Manager
- Marketing Manager / Product / MARCOM
- Product Manager
- Pre & Post Sales Engineer
- Applications Engineer
- Product Engineer
- VP of Marketing
- General Manager
- Information Systems Manager
- Healthcare IT Director
- Director of Applications
- Chief Medical Information Officer
- Clinical Systems Analyst
- Sr. Application Analyst
- Senior Business Analyst
- Medical Director of Informatics
- IS Team Leader
- Chief Technology Officer
- Chief Information Officer

For more information, please contact:

Mike Silverstein, Managing Partner of Healthcare IT & Life Sciences  
440-996-0594 • [msilverstein@directrecruiters.com](mailto:msilverstein@directrecruiters.com) • [www.directrecruiters.com](http://www.directrecruiters.com)





**Mike Silverstein**  
Managing Partner  
Healthcare IT & Life Sciences  
440-996-0594  
msilverstein@directrecruiters.com

**Here's what one client had to say about Mike Silverstein and team:**

*"We have partnered with Direct Recruiters on several opportunities and have found Mike and his firm to be exceptional at recruiting top talent. They take a partnership approach and really take the time to understand your strategy, culture and key priorities. If you are in need of a partner in this space, I highly recommend reaching out to Mike."*

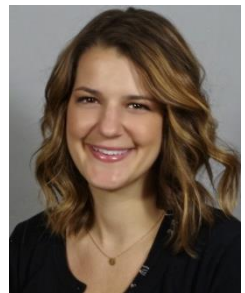
**Sarah Mihalik**  
SVP of Provider Programs  
IBM Watson Healthcare



**Kasey Fahey Kaiser**  
Director of Payer – HIT Division  
440-996-0861  
kkaiser@directrecruiters.com



**Norman Volsky**  
Director of Mobile – HIT Division  
440-996-0059  
nvolsky@directrecruiters.com



**Alexa Milkovich**  
Healthcare IT Project Manager  
440-991-1065  
amilkovich@directrecruiters.com



**Adam Ulmen**  
Healthcare IT Research Manager  
440-996-0586  
aulmen@directrecruiters.com



**Brian Silverstein**  
Healthcare IT Project Manager  
440-996-0877  
bsilverstein@directrecruiters.com



**Stephen Benson**  
Healthcare IT Project Manager  
440-996-0580  
sbenson@directrecruiters.com



**Stephanie Kravitz**  
Healthcare IT Project Manager  
440-996-0597  
skravitz@directrecruiters.com



**Jillian Barrat**  
Healthcare IT Project Manager  
440-991-1062  
jbarrat@directrecruiters.com



**Mitchell Herman**  
Healthcare IT Project Manager  
440-996-0875  
mherman@directrecruiters.com



**For more information, please contact:**

**Mike Silverstein, Managing Partner of Healthcare IT & Life Sciences**  
440-996-0594 • [msilverstein@directrecruiters.com](mailto:msilverstein@directrecruiters.com) • [www.directrecruiters.com](http://www.directrecruiters.com)