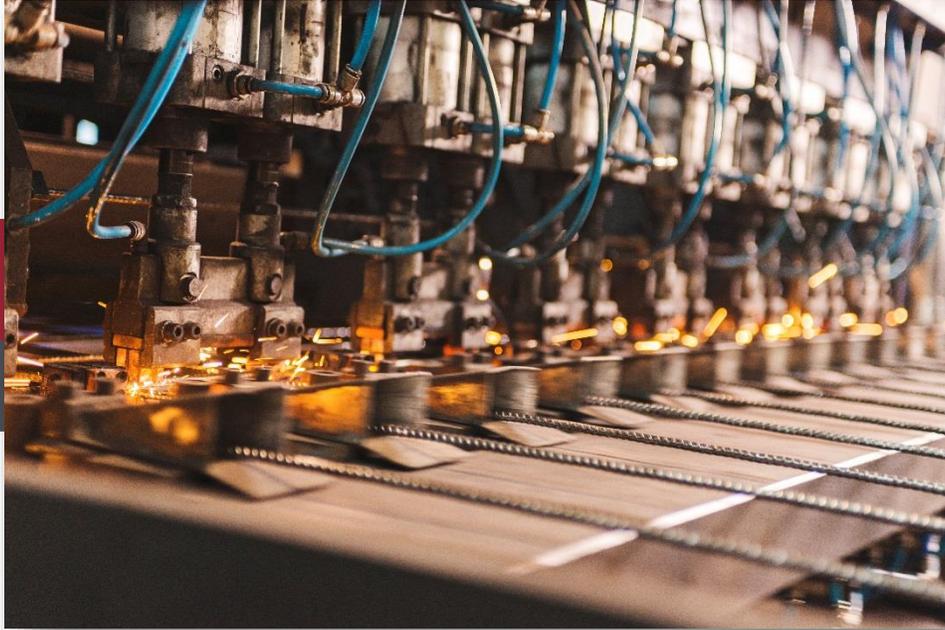




**Automation  
Controls  
Fluid Power**

Direct Recruiters has been recognized as the relationship-focused search firm that assists Fluid Power and Automation organizations with recruiting, acquiring and retaining high-impact talent for mission-critical positions. We have been a trusted partner for some of the most progressive companies in the industry.



Industries today rely heavily on fluid power and fluid controls in order to increase productivity, quality, and cost reduction. Manufacturing is driven by efficiency and our goal is to apply that same principle to your specific search for top talent. We streamline the overall hiring process, making it easier and faster, while keeping you informed every step of the way.

The DRI team is comprised of Senior Recruiters and Research Associates who have a thorough understanding of the fluid power industry and current job market. On a daily basis, we are in contact with executive management and hiring authorities looking to hire top professionals in the areas below:

**Core Competencies:**

- Fluid Power
- Hydraulics
- Pneumatics
- Cylinders
- Solenoid Valves
- Automated Control Valves
- Manifolds
- Linear and Rotary Actuators
- Pumps
- Hydraulic Motors
- Air Actuated Motors
- Hoses, Fittings, Seals, Gauges, Adapters
- Fluid Connectors
- Accumulators
- Filters, Regulators, Lubricators (FRL)
- Grippers
- Clamps
- Vacuum Products
- Air Preparation
- Motion Controls
- Drives
- Measurement and Feedback Devices
- Mobile Hydraulics

**Functional Occupations:**

- Territory Sales and Executive Management for Manufacturers, Distributors, and Integrators (up to C-level)
- Business Development
- Channel Management
- Product Management
- Product Marketing
- Turnkey System and Equipment Sales Engineering
- Engineering (Automation/Controls, Project Management...etc.)
- Mechanical and Electrical Design Engineering
- Program/Project Management
- Applications Engineering and Field Service
- Programmers of all types
- Quality and Improvement Management
- Operations Management



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**Here's what one client had to say about the DRI team:**

*"Trying to hire for our company is a challenging thing; DRI has consistently given us good candidates and helped in finding people who are not necessarily finding us. I was happy that not only were they engaged and consistently sending over resumes, but also gave me extra background on the candidate to supplement the resume. The DRI team also helped in arranging meetings and calls which is helpful being on the road and traveling so often. Overall, I have been happy with DRI and the team."*

**Eric Langhorst**  
Western Zone Manager  
WAGO

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**Here's what one client had to say about the DRI team:**

*"The DRI team met all expectations whenever we worked together... primarily because they were so thorough up front. I was most pleased that they took the time to get to know Balluff and our team... even came down to Florence a couple of times. We have a good, open communication that made it easy to work together. The DRI team is direct, thorough and always in constant communication with me regarding any positions that they are working on with Balluff. They quickly developed good working relationships with all of our hiring managers. I always knew where the DRI team stood on any searches. I felt that I could always trust them to deliver based on the expectations. I would definitely recommend DRI."*

**Jenny Arbino**  
HR Director  
Balluff



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