

LOWER YOUR COSTS WITH CONTRACT STAFFING



Direct Recruiters, Inc. (DRI) Staffing Services will provide talent to support project needs or maintenance for clients looking to lower their costs and/or implement new systems and functionality.

HOW DOES IT BENEFIT YOU?

- Reduce risk by engaging experienced resources
- Garner the benefits much like outsourcing except you have complete control of the resources 24/7
- Utilize remote staff that bring experience without the burden of onsite desks and associated overhead (see visual aid)
- Bill rates well below industry average

HOW WILL IT SAVE YOU MONEY?

PROJECT BASED SAVINGS

- Achieve results faster
- Realize Non-financial benefits sooner
- Ability to ramp up or down staffing levels as needed
- Utilize staff augmentation when and where needed with small quantities
- Off-loading staff will reduce your FTE count
 - Lowering the FTE count will reduce office and infrastructure space needs

BUDGETARY SAVINGS

- Realize financial benefits faster
- Reduce operational costs by moving upgrade/new systems to capital costs
- Reduce your operating costs by reducing FTEs
- Take advantage of capital dollars to do projects
- Define fixed costs easier to budget
- Reduce operating labor spend (labor, infrastructure, etc.)

FULL-TIME VS. CONTRACT STAFF

EXAMPLE: 1 YEAR (2080 HOUR) PROJECT



NEW FTE



EXPERIENCED AUGMENTED STAFF MEMBER



TOTAL SAVINGS:
\$68,250

*ADDITIONAL SAVINGS

- Take advantage of capital dollars for projects
- Reduce your operating costs by reducing FTEs
- Reduce operational costs by moving upgrade/new systems to capital costs
- Your FTE are focused on their core tasks

Contact Frank Myeroff,
Managing Partner for more
information:

440-996-0051

fmyeroff@directrecruiters.com

www.directrecruiters.com



*1: \$262,650 is equal to a salary of \$105,000 (\$51.50/hr + 25% operational burden = \$64.37/hr) over 2 years (4080 hours)

*2: \$90/hr bill rate for an experienced consultant for 2160 hours (80 hrs ramp up time + 2080 project).