



Life Sciences

Direct Recruiters has been recognized as the relationship-focused search firm that assists Life Sciences organizations with recruiting, acquiring and retaining high-impact talent for mission-critical positions. We have been a trusted partner for some of the most progressive companies in the industry.



Direct Recruiters specializes in executive search, recruiting, placement, and consulting solutions for Life Sciences, working with Pharmaceutical, Medical Device, Biotechnology, Contract Research Organization (CRO), and Software & Services Companies of all sizes.

The Life Sciences industry and the worlds of clinical research, safety, pharmacovigilance, software, and services continue to experience tremendous change on a daily basis, and the ability to attract and retain top talent will be critical to the success of your team and organization.

DRI delivers qualified talent with exceptional drive, intelligence, skill, and clinical acumen. The DRI team is comprised of Practice Directors, Senior Recruiters, and Research Associates who have a thorough understanding of this booming industry. On a daily basis, we are in contact with Executive Management and Hiring Authorities looking to hire top professionals including C-level, Senior Vice Presidents, Vice Presidents, Directors, and Individual Contributors for:

- Professional Services
- Consulting Services
- Program Management
- Project Management Office / PMO
- Quality & Regulatory Operations
- Safety & Pharmacovigilance
- Clinical Data Management
- Clinical Operations
- Clinical Programming & Biostatistics
- Sales
- Marketing
- Product Management
- Customer Success
- Global Customer Care
- Customer Support
- Program Manager / Project Manager
- Clinical Data Manager
- Clinical Research Associate / CRA
- Account Manager

Focus areas (including but not limited to):

- Pharmaceutical
- Biopharmaceutical
- Medical Device & Diagnostics
- Biotechnology
- Contract Research Organizations (CRO)
- eClinical Software & Services
- Safety & Pharmacovigilance
- Clinical Operations
- Clinical Data Management
- Clinical Programming & Biostatistics
- Research & Development (R&D)
- Drug Development & Discovery
- Professional Services
- Consulting Services
- Quality & Regulatory Operations
- Compliance
- Submissions
- Program Management
- Project Management Office / PMO
- Sales & Marketing
- Product Management
- Customer Success
- Global Customer Care
- Customer Support
- Program Manager / Project Manager
- Clinical Data Manager
- Clinical Research Associate / CRA
- Account Manager



For more information, please contact:

Mike Silverstein, Managing Partner – Healthcare IT & Life Sciences  
440-996-0594 • [msilverstein@directrecruiters.com](mailto:msilverstein@directrecruiters.com) • [www.directrecruiters.com](http://www.directrecruiters.com)



**Mike Silverstein**  
Managing Partner  
Healthcare IT & Life Sciences  
440-996-0594  
msilverstein@directrecruiters.com



**Kasey Fahey Kaiser**  
Practice Manager  
Healthcare IT & Life Sciences  
440-996-0861  
kkaiser@directrecruiters.com



**Jaimie Bailey**  
Healthcare IT Research Manager  
440-996-0878  
jbailey@directrecruiters.com



**Norman Volsky**  
Partner  
440-996-0059  
nvolsky@directrecruiters.com

**Here's what one client had to say about Mike Silverstein and team:**

*"We have partnered with Direct Recruiters on several opportunities and have found Mike and his firm to be exceptional at recruiting top talent. They take a partnership approach and really take the time to understand your strategy, culture and key priorities. If you are in need of a partner in this space, I highly recommend reaching out to Mike."*

**Sarah Mihalik**  
SVP of Provider Programs  
IBM Watson Healthcare



For more information, please contact:

Mike Silverstein, Managing Partner – Healthcare IT & Life Sciences  
440-996-0594 • [msilverstein@directrecruiters.com](mailto:msilverstein@directrecruiters.com) • [www.directrecruiters.com](http://www.directrecruiters.com)