

Direct Recruiters has been recognized as the relationship-focused search firm that assists Foodservice Equipment organizations with recruiting, acquiring and retaining high-impact talent for mission-critical positions. We have been a trusted partner for some of the most progressive companies in the industry.



Direct Recruiters utilizes our extensive network of industry contacts along with our proprietary sourcing techniques to deliver key talent to the Foodservice Equipment Industry. We specialize in executive search, recruiting, placement and consulting solutions for Foodservice Equipment Manufacturers, Suppliers and Distributors. DRI works with companies of all sizes to produce the best slate of executive level candidates including C-Suite, VP's, Directors and Senior Managers.

The DRI team is comprised of foodservice equipment experts including Researchers, Senior Recruiters, and Practice Leaders who devote their efforts to the foodservice equipment industry. They have a thorough understanding of the current job market and what it takes to fill open positions.

On a daily basis, we are in contact with Foodservice Equipment managers and hiring authorities looking to hire the top industry professionals in the areas below:

- C-Suite
- Executive Level
- Vice President
- Director
- Controller
- National/Global Account Manager
- Sales Manager
- Sales Representative
- Marketing Manager
- Operations Management
- Product Manager
- Project Manager
- Plant Manager
- Engineering Manager
- Systems Engineer
- Applications Engineer
- Designers
- Concept & Design Management
- CAD Designers
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DRI acquires talent for clients manufacturing or distributing the following Foodservice Equipment:

- Refrigeration Systems
- Cooking Equipment
- Baking Equipment
- Countertop Equipment
- Beverage Equipment
- Kitchen Prep Equipment
- Storage & Transport
- Ware-Washing Equipment
- Kitchen Exhaust Systems

DRI's Foodservice Equipment Clients cater to manufacturers and designers that supply the following markets:

- Restaurants
- Quick Service Restaurant
- Prisons or Correctional Institutions
- Stadium & Entertainment Venues
- Hospitals & Healthcare
- Grocers Deli/Bakery
- Schools K-12
- Colleges/Universities
- Hotels/Motels
- Convenient Stores
- Bars & Taverns
- Caterers
- Contract Feeders
- Military



For more information, please contact:
 Rachel Makoski, Director of Foodservice E & S and Food & Beverage
 440-996-0871 • rmakoski@directrecruiters.com • www.directrecruiters.com



Rachel Makoski
Director of Foodservice E&S
and Food Processing
440-996-0871
rmakoski@directrecruiters.com

Client Recommendations

"Searching for the right professional to fill a critical role in your organization? Look no further than Rachel and her team! From the initial exploration to the defining the finer details of the position; Rachel is on point through the entire process. Delivering quality candidates in a timely fashion while providing insightful feedback sets Rachel and DRI apart from other firms. After several key hires in recent months, we are raving fans and extend the highest endorsement. Thank you Rachel." – John Bergher, Executive Vice President Sales & Marketing, Arctic Walk Ins

"I have worked with Rachel at DRI for about two years in which we have had three placements through DRI's services. Rachel is a very approachable recruiter and contact. She coordinates the efforts on DRI's side to find talent and have conversations with me about them. Starting with a job description that we go over to make sure we have the points of interest collaborated, Rachel then goes about her way to look up people and do preliminary checks. When she presents a candidate, some of the necessary conversations have already taken place so I do not have to go back into those. For example, Rachel does a great job of making sure candidates know who we are, and what we represent. Another good take-away is that Rachel will only present 3 or 4 candidates whereas some search firms will send 10 in hopes that one will stick. Rachel does a great job on her efforts of gleaning down the pools so that I'm not wasting time going through candidates that have 50% of requirements; in her case they're 80% and above. I would recommend Rachel to others looking for talent search services and already have recommended her. Rachel is doing a great job." - Flemming Scott, HR Manager, ITW Food Equipment Group

"We could not be happier with the way our most recent search turned out! Rachel and her team were extremely helpful in pulling out the critical aspects of our newly created role and presenting candidates that were truly what we were looking for. We were lucky enough to be presented with multiple viable candidates and ended up with someone who will help move the needle at Grote. Throughout the process I found Rachel and her team to be extremely responsive and I believe they prepped the candidates (and us) to put everyone in the best possible position for success. I strongly recommend Rachel and her team for any strategic hiring needs." - Gregory Gavlak, Operations Leader, Grote



Daniel Kramer
Executive Recruiter
440-971-1198
dkramer@directrecruiters.com



Joe Terry
Executive Recruiter
440-996-0872
jterry@directrecruiters.com



Natalia Shapovalova
Executive Recruiter
440-971-1194
nshapovalova@directrecruiters.com



Jim Stillwagon
Executive Recruiter
440-971-1195
jstillwagon@directrecruiters.com



Gerald Falcon
Researcher
440-996-0053
gfalcon@directrecruiters.com



Kanika Kalra
Researcher
440-792-6727
kkalra@directrecruiters.com



Robert Cohn
Managing Partner
440-996-0585
rcohn@directrecruiters.com



For more information, please contact:
Rachel Makoski, Director of Foodservice E & S and Food & Beverage
440-996-0871 • rmakoski@directrecruiters.com • www.directrecruiters.com